



Howard County

HOUSING

Available
Now!!

New Loan
Amounts!

Announces the

NEW and IMPROVED
Settlement/Downpayment
Loan Program

Loan
Payments
Deferred!

Program Guidelines Attached*

New
Income
Limits!

PURPOSE: To assist homebuyers with financing for settlement/downpayment costs.

SCOPE: Loans are available through Howard County Housing for settlement and downpayment costs. All loans will be deferred, due upon sale of home, refinance, or default. Low interest rates at 2 points below the primary mortgage interest rate. Lenders will process all requests.

ELIGIBILITY: **Applicants must meet the following:**

- Income limits: See chart on next page (income limits subject to change every January).
- House price limit: \$429,620 (CDA purchase price limit for Howard County applies).
- First time homebuyer for HomeStarter, HomeSteadier, and DreamMaker Loans. First time homebuyer restriction not required for Revitalization and Workforce Initiative Loans.
- Have a minimum of \$1,000 to apply towards settlement/downpayment costs plus one month PITI (mortgage payment) in savings account.
- Lack sufficient funds to pay for the total settlement/downpayment costs.
- Must be approved for a fixed rate primary mortgage loan.

HOW TO APPLY:

- Complete an application with an approved lender.
- Once the loan is approved with your lender, the lender will reserve funds directly with HCD.
- The lender will send all the required documents, including the application, to HCD for processing funds.
- Funding reservations are made only by the lender once all the necessary documents, including the primary mortgage loan approval letter, have been submitted to Howard County Housing. *Availability of funds is limited.

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All homebuyers participating in the Settlement/Downpayment Loan Program are required to participate in pre-purchase counseling. Certificates are issued to the homebuyer in order to settle on the home purchase. For more information, please call Linda Phillips, SDLP Coordinator, at (410) 313-6318, select option 4.

SETTLEMENT DOWNPAYMENT LOAN PROGRAM

LOAN PRODUCTS

Loan Term/Condition	HomeStarter Loan (80% BMSA)	HomeSteadier Loan (80% HC)	DreamMaker Loan (100% HC)	Revitalization Loan	Workforce Initiative Loan
Income Limit	80% of Baltimore Metropolitan Statistical Area median income, adjusted for family size	80% of Howard County median income, adjusted for family size	100% of Howard County median income, adjusted for family size	110% of Howard County median income, adjusted for family size	110% of Howard County median income, adjusted for family size
1st-time Homebuyer?	Yes	Yes	Yes	No	No
Maximum Purchase Price	CDA purchase price limit for Howard County (currently \$429,620)	CDA purchase price limit for Howard County (currently \$429,620)	CDA purchase price limit for Howard County (currently \$429,620)	CDA purchase price limit for Howard County (currently \$429,620)	CDA purchase price limit for Howard County (currently \$429,620)
Property Location	Howard County	Howard County	Howard County	Homeownership revitalization area (21045 or 20723); property must be pending foreclosure or foreclosed	Howard County
Maximum Loan Amount	\$40,000	\$25,000	\$15,000	\$25,000	\$4,300
Use of Loan	Settlement costs; downpayment of up to 10% of purchase price	Settlement costs; lender's minimum downpayment	Settlement costs; lender's minimum downpayment	Settlement costs; lender's minimum downpayment	Buyer's ½ of transfer and recordation taxes
Loan Term	Same as primary loan, which must be at least 20 years	Same as primary loan, which must be at least 20 years	Same as primary loan, which must be at least 20 years	At least 15 years	10 years
Repayment Terms	Deferred until resale, refinance, or default	Deferred until resale, refinance, or default	Deferred until resale, refinance, or default	Deferred until resale, refinance, or default	Deferred until resale, refinance, or default; principal amount reduced 10% per year and loan forgiven after 10 years
Interest Rate	2% below primary loan rate	2% below primary loan rate	2% below primary loan rate	2% below primary loan rate	0%
Required Assets	At least one monthly payment on primary loan plus \$1,000	At least one monthly payment on primary loan plus \$1,000	At least one monthly payment on primary loan plus \$1,000	At least one monthly payment on primary loan plus \$1,000	At least one monthly payment on primary loan plus \$1,000
Other Requirements	Back ratio no greater than 45	Back ratio no greater than 45	Back ratio no greater than 45	Back ratio no greater than 45	At least one household member must work full time in Howard County
					Back ratio no greater than 45

SETTLEMENT DOWNPAYMENT LOAN PROGRAM

Income Limits

Household Size	Maximum Permitted Income (effective 1/1/17)			
	HomeStarter Loan 80% Baltimore Region	HomeSteadier Loan 80% Howard County Median	DreamMaker Loan 100% Howard County Median	Revitalization Loan and Workforce Initiative Loan 110% Howard County Median
1	\$46,000	\$62,100	\$77,625	\$85,388
2	\$52,600	\$70,971	\$88,714	\$97,585
3	\$59,150	\$79,842	\$99,803	\$109,783
4	\$65,700	\$88,714	\$110,893	\$121,982
5	\$71,000	\$95,811	\$119,764	\$131,740
6	\$76,250	\$102,908	\$128,635	\$141,499
7	\$81,500	\$110,005	\$137,506	\$151,257
8+	\$86,750	\$117,102	\$146,378	\$161,016

APPROVED SDLP LENDER LIST

*****Please note that any loan officer at an approved lending institution is able to process an SDLP request*****

SunTrust Mortgage

Mike Schreibeis
443-367-2422

Columbia Bank

Dave Kuhns
410-423-8222

1st Mariner Mortgage

Charles Maykrantz
410-735-2068

Movement Mortgage

Kimberly Smrek
443-794-6070

PNC Mortgage

Christian Dale
301-497-6238

NVR Mortgage

Carey Staley
410-579-8316

Universal American Mortgage

John Tomasello
410-423-0468

Prime Lending

Sylvia Coates
410-427-0530

New American Financial

Todd Sheinin
301-956-2900

Corridor Mortgage

Rick Trott
443-275-9371

TowneBank Mortgage

Matt Bensen
301-309-0881

First Home Mortgage

Chris Loughlin
410-933-3100, ext. 1087

First Guaranty Mortgage Corp.

Robert McMains
703-637-1075

Homebridge Financial Services

Sean Lyon
443-832-3700, ext. 203

Howard Bank

Anthony Sos
443-324-5339

Academy Mortgage

Bill Sohan
443-553-2623

Bay Bank

Scott Lucas
443-829-2210

Freedmont Mortgage

Jason Delmont
443-831-4594



Vanguard Funding

Joshua Reifer
917-398-2232, ext. 102

Direct Mortgage Loans

Pamela Vroman
410-878-9730, ext. 744

Bank of America

Ram Nathan
410-884-7237

Fellowship Home Loans

Michael Rakeman
516-714-5056

Prosperity Home Mortgage

April Alexander
202-579-6847

Norcom Mortgage

Kim Keller
410-772-2960, ext. 1005

loanDepot

Kristen Colonna
508-850-4061

Old Line Bank

Craig Henry
240-544-2035

Southern Trust Mortgage

Scott Eisgrau
443-738-9138

Apex Home Loans

Scott Rosenthal
443-604-4478

Universal Mortgage & Finance, Inc.

Dan Flavin
410-935-3528

Churchill Mortgage

Rob Jenkins
410-707-6185

NFM Lending

Jason McLaughlin
410-977-4445

Primary Residential

George Kuda
443-829-0146

Equity Prime Mortgage

James Lyons
877-255-3554

New Penn Financial

Donny Bayton
240-843-4118

Atlantic Financial

Aaron Burke
301-277-7600 ext. 105

