



## HOWARD COUNTY, MARYLAND

### OFFICE OF PURCHASING

6751 Columbia Gateway Drive, Suite 501, Columbia, MD 21046

**ADDENDUM NO. 1**  
**ISSUED OCTOBER 25, 2017**  
**REQUEST FOR PROPOSALS**

**RFP NO. 08-2018**

**COMPREHENSIVE MOVE MANAGEMENT SERVICES**

**OPENING: NOVEMBER 1, 2017 AT 11:00 A.M.**

<https://www.howardcountymd.gov/Departments/County-Administration/Purchasing>

This addendum is hereby made a part of this RFP No. 08-2018. Please note the following information as a result of the pre-proposal conference on October 12, 2017 and submit the proposal accordingly.

#### Clarifications/Changes

1. **Replace** original Price Proposal Page with the attached **REVISED** Price Proposal Page. Only the County's attached **REVISED** Price Proposal Page shall be accepted. RFP responses submitted with the original Price Proposal Page shall be considered non-responsive.
2. See attached Exhibit V, Pre-Proposal Conference Sign-In Sheets
3. Replace RFP Page 28, Section E, Paragraph 2.1.7.4 Example Relocation Project with the attached **REVISED** Example Relocation Project. RFP responses submitted based on the original Example Relocation Project shall be considered non-responsive.
4. **Remove** Page 39, RFP Section H, Affidavit and **replace** with the attached **updated** Affidavit.

#### Questions/Answers

1. **Question:** Will a list of pre-proposal meeting attendees be sent out?  
**Response:** See Clarifications/Changes No. 2 above.
2. **Question:** Refer to RFP Page 38, Price Proposal Page No. 2, Line Item No. 10. Do we insert the number of square feet? Is the cost per square foot?  
**Response:** No, the price sheet will be modified showing estimated quantity at 500 square feet.
3. **Question:** Refer to RFP Page 38, Price Proposal Page No. 2, Line Item No. 12. Is the markup mandatory? Clarify "Markup Coefficient". Also, line item no. 12 is incorrectly numbered and should be line item no. "11".  
**Response:** Line item numbering will be corrected. Refer to RFP page 38, Price Proposal Page, Pricing Details, second paragraph for an explanation of the Markup Coefficient and how to apply it.
4. **Question:** Refer to RFP Page 15, Section 2.9. Are there a minimum number of hours for a workday?  
**Response:** Yes, four- hour minimum for moving crews and supervisors (those involved in actual move event). No, for move management personnel.

5. **Question:** Refer to RFP Page 16, Section 2.11. Is there such a thing as a “standard break”?  
**Response:** Refer to RFP Page 16, Section 2.11. Delete the last two sentences in this section referring to standard break and schedules complying with applicable laws.
6. **Question:** Refer to RFP Page 12, Section 2.6. Will the County be paying for travel?  
**Response:** No, the County will not pay for travel for any of the labor categories.
7. **Question:** Refer to RFP Page 16, Section 2.11. How short is short notice?  
**Response:** The preference of the County is to always provide as much notice as possible. However, in emergency situations, such as a pipe break where there is interior building water damage, the expectation is for the contractor is to respond as quickly as possible following notification to assist in salvaging building contents. A one to two-hour response time for a partial crew and up to a four-hour response for the requested move crew shall be acceptable.
8. **Question:** Refer to RFP Page, 19, Section 2.25.12 and Pages 37 & 38, Price Proposal Pages. The specifications require special equipment such as forklifts, scissor lifts, portable lifts, etc.; however, there isn't a place on the price page to submit pricing for these items. Clarify markup for these items.  
**Response:** See attached **REVISED** Price Page. Any items required and not included on the price page will be compensated for by using the markup coefficient.
9. **Question:** Refer to RFP Page 19, Section 2.25.12. How do we allow for special equipment that we own vs rent?  
**Response:** See response to Question No. 8 above.
10. **Question:** Refer to RFP Page 19, Section 2.25.3. The Contractor is required to furnish all packing containers and supplies; however, there are no quantities provided. Are packing containers and supplies to be included in labor cost? How much should we include? Can we have a material line item added?  
**Response:** See response to Question No. 8 above.
11. **Question:** Refer to RFP Pages 37 & 38, Price Proposal Pages. Furniture technician or installer is not addressed. Can that labor category be added to the price page?  
**Response:** The labor categories for Furniture Technician and Furniture Installer have now been added to the REVISED Price Page.
12. **Question:** Does the Contractor need to furnish a tractor trailer for this contract?  
**Response:** See response to Question No. 8 above.
13. **Question:** How shall the Contractor handle the energy surcharge?  
**Response:** All moving services will be local so the County will not allow an energy surcharge.
14. **Question:** Shall the Contractor submit the truck and the driver as one price?  
**Response:** Yes, the Truck Driver and truck shall be submitted as one price.
15. **Question:** Refer to RFP Page 19, Section 2.24.2.6. Would you clarify “Developing Directional Signage”?  
**Response:** Temporary directional signage for Howard County personnel and move crews.
16. **Question:** Refer to RFP Page 19, Section 2.24.2.7. When does the Contractor develop and update detailed inventory lists?  
**Response:** Development and updating of inventory lists will be at the direction of the County Project Manager and will normally be requested at project initiation.
17. **Question:** Refer to RFP Page 21, Section 2.28.5. Since furniture storage does not require climate/humidity control and records storage does, do you want 2 separate prices?  
**Response:** No, do not provide two prices for storage. Refer to RFP Page 21, Section 2.28.5. Delete this section as written and replace with the following: “The warehouse shall be sprinkler protected.”

18. **Question:** How often will the County be using warehouse space?  
**Response:** This is a one year contract with 5 one -year renewal options. We cannot anticipate at this time how often warehouse space would be required within this six year contract period.
19. **Question:** Who is the current Contractor?  
**Response:** There is no current firm under contract providing comprehensive move management services.
20. **Question:** What is the current contract price?  
**Response:** See response to Question No. 19 above.
21. **Question:** Will there be multiple awards?  
**Response:** Refer to RFP Page 25, Section D, Paragraph 14.1, Evaluation of Offers. The County has the option of making multiple awards and will make a determination based on anticipated need.
22. **Question:** Should Contractors provide unit cost for equipment?  
**Response:** See response to Question No. 8 above.
23. **Question:** Will Contractors be required to conduct inventory?  
**Response:** Yes, if requested as part of the scope of work by the County Project Manager.
24. **Question:** Do you want the relocation manager to team with a specific mover? Or, would you rather that we submit independently and be available to work with a range of movers?  
**Response:** The County's primary goal is to secure comprehensive move management services. A bidder may partner with a mover of their choosing to provide the actual moving services. Choice of movers however, is subject to approval of the County Project Manager for each individual project. Approval of the move management firm's mover will not be unreasonably withheld except in cases of previous poor performance or other actions by the chosen mover which negatively affected a move.
25. **Question:** Refer to RFP Page 12, Section D, Paragraph 2.8.1, Personnel. Will you also perform background checks on our employees? If so, do we need to provide evidence and results of our own background checks or simply inform you that our employees have been sufficiently vetted?  
**Response:** Yes, the County will perform background checks using the services of a contracted security firm. The County will not accept employee background check results provided by contracted move management or moving firms.
26. **Question:** Please clarify if the rate sheet will be revised or if our hours rates for holidays and weekends should be reflected as any option.  
**Response:** No, the price sheet will not be revised to reflect differing rates for holiday, weekend or non-business hour work.
27. **Question:** How many people are being moved from each building?  
**Response:** See attached **REVISED** Example Relocation Project.
28. **Question:** Is furniture being moved? If so, what is the percentage of traditional vs. systems furniture? Does the traditional furniture have desks with returns, hutches, etc. that would require the services of a furniture installer?  
**Response:** See response to Question No. 27 above.
29. **Question:** Are computers being moved? If so, single or dual monitors? Are there printers? Will County employees be responsible for disconnecting/reconnecting them?  
**Response:** See response to Question No. 27 above.
30. **Question:** Regarding the 10,000 sq. ft. of records, is it packed in boxes? Is it palletized? Will it move with the people or into the Contractor's warehouse?  
**Response:** See response to Question No. 27 above.

31. **Question:** Are there loading docks at both locations?  
**Response:** See response to Question No. 27 above.
32. **Question:** How long is the anticipated push from dock to freight elevator and from freight elevator to the destination space?  
**Response:** See response to Question No. 27 above.
33. **Question:** Crates or boxes? How many per person? How many for common area files, supplies, and pantry items? What length of time is needed? (The typical rental period is 10 days.)  
**Response:** See response to Question No. 27 above.
34. **Question:** Is packing required?  
**Response:** See response to Question No. 27 above.
35. **Question:** Refer to RFP Page 19, Section D, Paragraph 2.25.3 Please confirm that delivery of packing containers and materials is not subject to a delivery fee.  
**Response:** Delivery fee shall be included in the rental cost of all rental items.
36. **Question:** Refer to RFP Page 35, Contractor's Qualification Questionnaire, Section 2(f). This section refers to "Paragraph 15" providing labor classifications. Where is Paragraph 15?  
**Response:** Refer to RFP Page 35, Contractor's Qualification Questionnaire, Section 2(f). Delete "from paragraph 15" in this section.

**Revised** Section E, Paragraph 2.1.7.4, Example Relocation Project

Scope of Work:

- Relocate 65 employees from their 25,000 - square foot third and fourth floor office location, with additional 2,000 square foot of file storage space. Third floor totals 12,500 square feet, fourth floor totals 14,500 square feet and includes the file storage.
- Relocate to the second floor of a building five miles away having equal office and file storage space. Floor space totals 27,000 square feet.
- All furnishings are being moved and reconfigured in the new space: 1 – 225 sf executive office; 6 – 140 sf manager offices; 13 – 100 sf offices; 15 – 80 sf cubicles; 30 – 64 sf cubicles; 1 – 400 sf conference room; 2 – 225 sf conference rooms.
- Include moving of furnishings from one reception area (seating for six) and six common space gathering areas (seating for six @ each).
- Arrange to be moved, four - leased, high - volume copiers.
- Move: Ninety – 36” x 18” x 72” lateral filing cabinets; One- high density, six row w/ 3’ w X 6’ h configuration; contents included, no County involvement.
- Both locations have freight elevators and single available loading dock.
- Assume four crates each for cubicle locations, assume six crates each for office locations. Packing by County.
- Assume dual monitors for office locations, assume single monitors for cubicle locations.
- Disconnect and reconnect for all electronic devices by County.
- Project is assigned six weeks ahead of scheduled move date.
- Outline each step in the move management process, move event and post move. Include all classifications of labor required and number of hours for each; include all materials, equipment and vehicles required.

All other specifications, terms and conditions remain the same.

Please acknowledge addenda by signing below and returning with the proposal. Failure to acknowledge this addendum may be cause for rejection of the proposal.

**ADDENDUM RECEIVED BY:**

Company Name	Signature	
	Title	

IBC

**SECTION G**

**REVISED PRICE PROPOSAL COVER PAGE**

(Must be submitted separately from the Technical portion of the proposal)

COMPANY NAME: \_\_\_\_\_

TITLE: Comprehensive Move Management Services

NIGP CODE/PRODUCT CODE: Moving Services (96256)

**NOTE:**

1. The Contractor shall propose all labor categories and a fully loaded rate for each labor category to accomplish the full scope of work specified in the RFP.
2. The number of hours per labor category, other direct costs, travel costs and fees will be negotiated on a per task basis.
3. Task order labor rates shall not exceed the maximum fully loaded hourly rates for each labor category submitted by the Contractor in their RFP Price Proposal Page.
4. The Contractor shall propose a coefficient. The proposed coefficient shall apply to the initial contract term and all renewal options. The purpose of applying the coefficient is to compensate the prime Contractor for indirect costs and profit for performance associated with Subcontractors. The Contractor's coefficient (in percentage format) only includes applicable profit and all burden costs such as insurance, computer system and support costs, compliance with environmental laws, etc. The coefficient is a percentage to be applied to the total Subcontractor costs. For example, a coefficient of 1.11 would result in an addition of 11% to the negotiated total Subcontractor costs. The applicable coefficient is only applied to the subcontractor product cost and cost associated with the Subcontractor's product not to include the prime Contractor's labor.

ITEM NO.	COMMODITY/SERVICE DESCRIPTION	ESTIMATED ANNUAL HOURS	U/M	UNIT PRICE (2 Decimal Places Only*)	EXTENDED PRICE
1.	Relocation Contractor Representative	800	Hour	\$ _____ per hour	\$ _____
2.	Relocation Project Manager	1,200	Hour	\$ _____ per hour	\$ _____
3.	Relocation Supervisor	300	Hour	\$ _____ per hour	\$ _____
4.	Truck Driver, straight truck	800	Hour	\$ _____ per hour	\$ _____
5.	Truck Driver, semi- truck and trailer	100	Hour	\$ _____ per hour	\$ _____
6.	Mover	4,250	Hour	\$ _____ per hour	\$ _____
7.	Packer (General)	400	Hour	\$ _____ per hour	\$ _____
8.	Packer (Records/Files)	200	Hour	\$ _____ per hour	\$ _____

**SECTION G**

**REVISED PRICE PROPOSAL PAGE NO. 2**

<b>ITEM NO.</b>	<b>COMMODITY/SERVICE DESCRIPTION</b>	<b>ESTIMATED ANNUAL HOURS</b>	<b>U/M</b>	<b>UNIT PRICE (2 Decimal Places Only*)</b>	<b>EXTENDED PRICE</b>
9.	Warehouse Manager	200	Hour	\$_____.____ per hour	\$_____.____
10.	Warehouse Worker	200	Hour	\$_____.____ per hour	\$_____.____
11.	Furniture Technician	500	Hour	\$_____.____ per hour	\$_____.____
12.	Warehouse Space (Monthly)	500	Square Foot	\$_____.____ per square foot	\$_____.____
13.	*Markup Coefficient	** _____	Percent x	\$5,000.00	\$_____.____
14.	Stackable crates, 4 high w/ dolly, rental	1	Week	\$_____.____ per week	\$_____.____
15.	Moving boxes, purchase	1	Box	\$_____.____ per box	\$_____.____
16.	Book/library carts, rental	1	Day	\$_____.____ per day	\$_____.____
17.	Forklift, rental	1	Day	\$_____.____ per day	\$_____.____
18.	Pallet jack, rental	1	Day	\$_____.____ per day	\$_____.____
19.	Dumpster, rental	1	Week	\$_____.____ per week	\$_____.____
20.	Dolly, rental	1	Day	\$_____.____ per day	\$_____.____
21.	Hand truck, rental	1	Day	\$_____.____ per day	\$_____.____
22.	Bins, rental	1	Day	\$_____.____ per day	\$_____.____
23.	Color coded labels, roll, purchase	1	Roll	\$_____.____ per roll	\$_____.____
24.	Blue marking tape, roll, purchase	1	Roll	\$_____.____ per roll	\$_____.____
25.	Shrink wrap, roll, purchase	1	Roll	\$_____.____ per roll	\$_____.____
26.	Moving blankets, rental	1	Day	\$_____.____ per day	\$_____.____

**SECTION G**

**REVISED PRICE PROPOSAL PAGE NO. 3**

<b>ITEM NO.</b>	<b>COMMODITY/SERVICE DESCRIPTION</b>	<b>ESTIMATED ANNUAL HOURS</b>	<b>U/M</b>	<b>UNIT PRICE (2 Decimal Places Only*)</b>	<b>EXTENDED PRICE</b>
27.	Scissor lift, rental	1	Day	\$ _____ per day	\$ _____
28.	Portable lift, rental	1	Day	\$ _____ per day	\$ _____
<b>TOTAL PROPOSAL PRICE:</b>					\$ _____

**\*Example:** Calculate markup coefficient based on subcontractor cost of \$5,000.00 x 1.10% = \$5,500.00.

**\*\*Note:** Provide the decimal markup coefficient in the Estimated Annual Hours column and the resulting total cost in the Extended Price Column.

**Pricing Details:**

The labor categories listed above are firm fixed fully burdened unit prices for hourly labor rates for move management services. The fully burdened rate “Burdened Rate” is defined as the direct hourly rate that includes wages, overhead, general and administrative expenses, profit, fringe benefits, and direct tax/labor/payroll burden. The Contractor may, as its discretion, propose lower loaded hourly ceiling rates on a task-by-task order basis. The loaded hourly ceiling rates will be used as a basis for the task orders issued under this contract.

The coefficient applies to all years of the contract. The purpose of applying the coefficient is to compensate the prime Contractor for indirect costs and profit performance associated with subcontractor(s) cost and any other unknown subcontractor costs. The Contactor’s coefficient (in percentage format) includes applicable profit and all burden costs such as insurance, bonding, computer system and support costs, and compliance with environmental laws, etc. The coefficient is a percentage applied to the total subcontractor costs in task orders to obtain the total task order price. As an example, a coefficient of 1.11 would result in an addition of 11% to the negotiated total subcontractor cost. The applicable coefficient is only applied to the subcontractor labor and product cost, not to include Prime Contractor’s labor.

\* Please note that prices shall only have **TWO DECIMAL PLACES**. The County’s financial system will not allow more than two decimal places, adjust responses accordingly.

**INVOICE PROCEDURE FOR SUCCESSFUL CONTRACTORS:**

In order to facilitate prompt payment, invoices must contain the above commodity and/or service descriptions and pricing. Invoices failing to contain the required line item detail, including contract line number and unit pricing, may be returned for correction. Please submit a sample invoice with the response.

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

PRINTED NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_



**SECTION H**

**AFFIDAVIT**

**HOWARD COUNTY, MARYLAND**

**Office of Purchasing**

**Must be completed, signed by an officer of the company (President, CEO, Vice President, etc.)**

Contractor \_\_\_\_\_

Address \_\_\_\_\_

I, \_\_\_\_\_, the undersigned, \_\_\_\_\_ of the above named  
(Print Signer's Name) (Print Office Held)

Contractor does declare and affirm this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_, that I hold the aforementioned office  
(Month) (Year)  
in the above named Contractor and I affirm the following:

**AFFIDAVIT I**

The Contractor, his Agent, servants and/or employees, have not in any way colluded with anyone for and on behalf of the Contractor or themselves, to obtain information that would give the Contractor an unfair advantage over others, nor have they colluded with anyone for and on behalf of the Contractor, or themselves, to gain any favoritism in the award of the contract herein.

**AFFIDAVIT II**

No officer or employee of Howard County, whether elected or appointed, has in any manner whatsoever, any interest in or has received prior hereto or will receive subsequent hereto any benefit, monetary or material, or consideration from the profits or emoluments of this contract, job, work or service for the County, and that no officer or employee has accepted or received or will receive in the future a service or thing of value, directly or indirectly, upon more favorable terms than those granted to the public generally, nor has any such officer or employee of the County received or will receive, directly or indirectly, any part of any fee, commission or other compensation paid or payable to the County in connection with this contract, job, work, or service for the County, excepting, however, the receipt of dividends on corporation stock.

**AFFIDAVIT III**

Neither I, nor the Contractor, nor any officer, director, or partners, or any of its employees who are directly involved in obtaining contracts with Howard County have been convicted of bribery, attempted bribery, or conspiracy to bribe under the laws of any state, or of the federal government for acts of omissions committed after July 1, 1977.

**AFFIDAVIT IV**

Neither I, nor the Contractor, nor any of our agents, partners, or employees who are directly involved in obtaining contracts with Howard County have been convicted within the past 12 months of discrimination against any employee or applicant for employment, nor have we engaged in unlawful employment practices as set forth in Section 12.200 of the Howard County Code, or Subtitle 6 of Title 20 of the State Government Article, Annotated Code of Maryland or, of Sections 703 and 704 of Title VII of the Civil Rights Act of 1964 as amended.

**AFFIDAVIT V**

The Contractor:

- i. Is not currently identified on the list created by the Maryland State Board of Public Works as a person engaging in investment activities in Iran as described in Section 17-702 of the *Maryland State Finance and Procurement Article* ;  
or
- ii. Is not currently engaging in investment activities in Iran as described in Section 17-702 of the *Maryland State Finance and Procurement Article*.

If the person is unable to make the certification, it will provide the County, a detailed description of the Contractor's investment activities in Iran.

**AFFIDAVIT VI**

If applicable, the Contractor has complied with Sections 14-101 through 14-108 of the Election Law Article of the Annotated Code of Maryland, which requires that every person that enters into, during any 12 month period, one or more contracts, leases, or other agreements with the State, a county, or an incorporated municipality, or their agencies, involving a cumulative consideration of at least \$100,000 or more, shall file with the State Administrative Board of Election Laws a statement disclosing contributions to a candidate, or a series of such contributions, in a cumulative amount in excess of \$500 made during the reporting period to a candidate for elective office in any primary or general election.

I do solemnly declare and affirm under the penalties of perjury that the contents of the foregoing affidavits are true and correct to the best of my knowledge, information and belief.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

Rev. 07/20/2017

**EXHIBIT V**

**PRE-PROPOSAL CONFERENCE SIGN-IN SHEETS**



**Office of Purchasing  
Pre-Proposal Conference**

**RFP No. 08-2018**

**Comprehensive Move Management Services**

IT IS IMPORTANT TO COMPLETE THE GRAY AREAS OF THIS FORM AS IT WILL ASSIST HOWARD COUNTY'S ONGOING EFFORTS TO OBTAIN MBE/DBE/WBE PARTICIPATION.

October 12, 2017 at 10:00 a.m. – 6751 Columbia Gateway Drive, Suite 501, Columbia, MD 21046

PRINTED NAME OF REPRESENTATIVE	COMPANY NAME	IS YOUR COMPANY EBO/MBE CERTIFIED?	TELEPHONE & FAX NUMBER	E-MAIL ADDRESS	INTERESTED IN BEING A SUB-CONTRACTOR? CHECK HERE
Jaemi Sisco	Talu	Y	240.626.7289	jaemi.sisco@talullc.com	Y
Jennie Ryan	Talu	Y	443-532-8281	Jennie.Ryan@talullc.com	Y
John Middlebrooks	PROVEN Mgmt	Y	301-440-5891	jmiddlebrooks@provenmgmt.com	Y
Sandy Young	SPACE, INC	Y	240-481-9727	syoung@spaceinc.net	Y
Megan Chism	KGO	Y	202-868-3358	megan@kgopm.com	Y
Marci Augustini	KGO	Y	410-808-1795	Marci@kgopm.com	Y
Raymond Briggs	WRI	Y	410-462-2794	rbri935@waltersrelocation.com	Y
Jennifer Dumas	D&D Installations	Y	240-876-0987	jdumas@d-dinstallations.com	Y
Sean O'Donovan	District Moving	NO	240 286-8240	Sodonovan@DistrictMoving.com	NO
Brian Palmieri	Pro Solutions Group	NO	412-519-0097	brian@prosolsgroupllc.com	Y
Nettha Isley	TBS Facility Svc.	Yes	2035504120	nettha@tbsfacilityservices.com	Y

**EXHIBIT V**

**PRE-PROPOSAL CONFERENCE SIGN-IN SHEETS**



**Office of Purchasing  
Pre-Proposal Conference**

**RFP No. 08-2018**

**Comprehensive Move Management Services**

**IT IS IMPORTANT TO COMPLETE THE GRAY AREAS OF THIS FORM AS IT WILL ASSIST HOWARD COUNTY'S ONGOING EFFORTS TO OBTAIN MBE/DBE/WBE PARTICIPATION.**

October 12, 2017 at 10:00 a.m. – 6751 Columbia Gateway Drive, Suite 501, Columbia, MD 21046

PRINTED NAME OF REPRESENTATIVE	COMPANY NAME	IS YOUR COMPANY EBO/MBE CERTIFIED?	TELEPHONE & FAX NUMBER	E-MAIL ADDRESS	INTERESTED IN BEING A SUB-CONTRACTOR? CHECK HERE
Pam Privitera	Suddath	No	301-343-5856	pamela.privitera@suddath.com	✓
Tim RAVEE	Vox Paris	No	301-674-3440	Tim.Ravee@VoxParis.com	✓
Larry Williamson	MOTIR	Yes	202-371-9393	lwilliamson@motirservices.com	✓
Sabrina Jones	Walters Relocations	Yes	410-977-6068	Sjones@waltersrelocations.com	
The Adie Hill Jr	H.I.S. LLC	Yes	301-317-6357 301-317-6334	thill@hisllc.com	✓
Courtney Buewis	495 MOVERS	NO	301-424-4495 301-309-6495	Courtney@495Movers.com	✓
Nate Segal	495 MOVERS	NO	301-424-4495 301-309-6495	Nate@495Movers.com	✓