



**HOWARD COUNTY, MARYLAND
OFFICE OF PURCHASING**

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www.howardcountymd.gov/departments/county-administration/purchasing

ADDENDUM NO. 1

March 16, 2016

Request for Proposal No. 10-2016

EXISTING WIRELESS COMMUNICATION STRUCTURES MANAGEMENT

Opening Date: March 23, 2016 Time: 11:00 a.m.

This addendum is hereby made a part of this **Request for Proposal No. 10-2016**. Please note the following information and submit the proposal accordingly.

Change/Clarification/Information

1. Remove all references to EBO subcontracting participation goals; this will not be applicable to the awarded contract.
2. Q: Can the County provide details regarding “dark fiber available capacity”, as referenced in the Specifications section? Does the County anticipate that the successful proposer will market existing fiber assets? If so, can the County provide additional details regarding these assets, especially fiber route maps in Google Earth format?
A: The County’s fiber assets can be identified on the following website. Details of the fiber assets will be provided to the awarded Contractor. In general, the County owns a 216 strand fiber backbone identified on the map.
https://data.howardcountymd.gov/HoCo_icbn/ICBN_Mobile_App.aspx
3. Q: Are Fiber Sales limited to Wireless Carriers?
A: No
4. Q: What are the County’s current rights and responsibilities for the locations at which only the land is owned by the County?
A: The County cannot answer this question at this time.
5. Q: What is the revenue received by the County on current tower leases, including any dark fiber revenue presently contracted?
A: Current total tower lease revenue excluding dark fiber is approximately \$1 million per year. Dark fiber revenue information is not available at this time.
6. Q: Is existing structural information available for the County owned Towers, i.e. Tower Plans, Foundation Plans and Geotechnical Information?
A: This information will be provided to the awarded Contractor.
7. Q: Are Howard County owned Fiber assets route maps available in KMZ, KML or SHP format with Tower Assets identified?
A: This information will be provided to the awarded Contractor.

8. Q: Is the winning bidder responsible for all or only preventative and identified maintenance activities at the existing facilities?
 A: Yes, all preventative and identified maintenance activities at existing facilities would be the responsibility of the Contractor excluding structural maintenance to water tanks. Responsibilities would include making sure the carriers repair ground to original condition after construction is complete.
9. Q: Does this Management contract extend to all Howard County Right of Way?
 A: No.
10. Q: In regards to new facilities, who bears the responsibility of design and construction cost, i.e. Capital Expenditures?
 A: New facility design and construction are not part of the scope of work for this project.
11. Q: Please clarify tax responsibilities.
 A: The County is exempt from all Maryland state sales taxes.
12. Q: Since the minority participation is 10%, does that come out of the full revenue piece or just the winning bidder's percent. Is it 10% of 100? Or, if the revenue share is 50% county and 50% winning bidder, would the minority's participation be 5% for each side?
 A: Reference item 1 detailed above.

All other specifications, terms and conditions remain the same.

Please acknowledge addenda by signing below and returning with the bid. Failure to acknowledge this addendum may be cause for rejection of the bid.

ADDENDUM RECEIVED BY:

 Signature

 Company Name

 Title

DPH